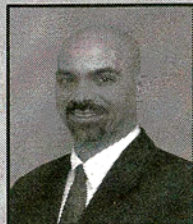


**ny****NEW YORK REAL ESTATE JOURNAL****OCTOBER 4-10, 2005****top commercial newsmakers****Tom Attivissimo, Executive director**

Tom Attivissimo, CCIM
Executive director
Greiner-Maltz

1) Please discuss your charitable/organizational involvements.

Currently I am training for "Long Island's Fight for Charity" which is a boxing event held on Nov 14th. We plan on raising \$150,000 for local charities. My trainer is Tony Fortunato who was a middle weight champion in the early '60s. Also, I shaved my head for St. Baldricks, which supports kids with cancer. In 2005 we raised over \$3 million for the cause.

2) What is the most notable transaction or project in which you have been recently involved?

The most notable transaction was selling my exclusive agency, 57 Seaview Blvd. N.Y. Port Washington, a 107,000 s/f industrial building to BLR Realty then simultaneously having a client for BLR's 65,000 s/f facility. I represented all parties involved. The aggregate value of both transactions was \$24.5 million. In addition one of the purchasers came from Queens, so new jobs were added to Nassau's economic base.

3) Please discuss your professional background.

A degree in engineering and having worked in the defense industry and electronics field helps me understand what a business owner needs to grow his business. Using that experience with the coveted CCIM designation brings a great wealth of knowledge to my 20 years experience in commercial real estate.

4) What is one criterion that sets your company/firm apart from your competitors?

The one criterion that sets us apart from our competitors is that we are not driven by the transaction but driven by servicing the client's business needs.

5) Do you see your industry in a more or less favorable position six months from now?

I do not know what will happen in the next six months; however, our industry is a necessity in all markets. There will always be the need to transact commercial real estate and the time tested companies like Greiner-Maltz will always be involved.